

## How to Minimize the Risk of Disruption on the Construction Site



Photo by [www.constructconnect.com](http://www.constructconnect.com)

[ Article was originally posted on [www.constructconnect.com](http://www.constructconnect.com) ]

By Holly Welles,

Construction projects run on strict deadlines, keeping up with client demands, weather changes, missing supplies, and other problems to complete on schedule. A disruption can throw a figurative wrench into the works, making the job that much harder. What are some of the most common sources of disorder, and what can company owners and supervisors do to minimize this risk during their next project?

### Weather Conditions

While meteorologists can predict the weather with a decent amount of accuracy, construction companies can't do much to stop the impacts of inclement weather. Even an afternoon thunderstorm can cause work to grind to a halt as packed dirt turns to mud and threatens to swallow up even the most massive piece of equipment.

Established companies are likely familiar with the seasonal weather changes in their area. The best thing to do in these cases is to plan extra time in a building schedule to account for these seasonal changes. If the weather cooperates, the project gets finished ahead of schedule, and everyone wins. If it doesn't, there's no need to request extra time or money from the client.

### Communication Failures

Communication is vital for success in the construction industry. While each employee may be able to work independently to complete a task, a successful job site thrives on coordinated activity. The best way to accomplish this goal is to focus on improving real-time communication on the jobsite.

Construction managers should create a communication plan for addressing potential problems as they crop up. Employees should be aware of which issues they can troubleshoot on-site and which need to be passed up the chain of command. With an established flow of communication, potential delays can be resolved more efficiently.

Implementing new communication technology—providing walkie-talkies, hands-free Bluetooth headsets, and other tools—can also help manage this problem effectively. Without constant real-time communication that flows both ways, it's easy to lose track of something important, leading to disruption.

### Equipment Failures

A job site is only as active as its slowest piece of equipment. If a vital machine or component fails mid-job, it can upset the entire delicate balance the company has created, slowing down the work and even causing missed deadlines if it

takes a long time to source parts or repairs for the equipment.

Preventive maintenance can reduce this disruption risk dramatically. By inspecting each component before the workday begins, employees can spot potential problems and failure points before something breaks down. Construction managers can also take advantage of monitoring technology that provides real-time updates on equipment maintenance and performance.

That doesn't just prevent scheduling problems on-site—well-maintained equipment can last for years, and increase worker safety, decreasing the chance of on-the-job injuries or fatalities. Minimizing the odds of worker delays or restaffing can do wonders for keeping a construction project on-track.

### Overscheduling

The construction industry is brutally competitive, which can lead many owners to overschedule their crews in an attempt to keep up with the competition. Overscheduling can help companies secure contracts, but it also risks pushing the teams too hard—and tired or overworked people make mistakes. These, in turn, cause disruptions that slow down progress.



# California Sub-Bid Request Ads



Requests quotes from qualified and certified DBE Subcontractors and Suppliers for the following (but not limited to) work:

Landscaping, Irrigation, Tree Removals, Erosion Control, Asphalt Paving, Asphalt Dike, Concrete Sitework, Concrete Structures, Fencing, Rebar, Guard Rail, Striping & Signage, Electrical, Traffic Signals, Survey, Construction Area Signs, Retaining Walls, CIDH (Cast in Drilled Hole Concrete Piling), Concrete Pipe, RCP, Trucking, Street Sweeping

## CITY OF SAN MARCOS CREEK DISTRICT INFRASTRUCTURE PROJECT

San Marcos, San Diego Co., California  
CIP CONBID 19-01

**BID DATE May 16, 2019 @ 2:00 p.m.**

**Sub & Supplier Quotes Due by 12:00 Noon on May 15, 2019**

### Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Matt Bahnsen

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Please note DBE participation on your quote including DBE name, address, DIR and CSLB numbers.

Subcontractors must note annual gross receipts (sales) on quotes as this info is required on bid forms.

**Sukut Construction, LLC**  
An Equal Opportunity Employer

### Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

Subcontractor/Supplier Bids Requested For:

**East Bay Municipal Utility District  
Maloney Pumping Plant, Greenridge Pumping Plant, La Honda Rate Control Station,  
and Sobrante Water Treatment Plant Improvements**

Specification 2135

**BID DATE: May 15, 2019 at 1:30 p.m.**

Fax all quotes to 510-777-5099 or email to [northwest.estimated@shimmick.com](mailto:northwest.estimated@shimmick.com)

Requesting certified Subcontractor and Supplier Quotes on: Clear & Grub, Concrete-Building, Coring, Demo, Dewatering, Drill-Bond, Earthwork, Electrical, Environmental, Erosion Control, Fence, Flatwork, Instrumentation, Landscape, Masonry, Mechanical, Paint-Stain, Paving, Rebar, Shoring, Signs, Survey, Trucking, Utility Work, Waterproof, Aggregate, Mechanical Equipment, Misc. Metal, Pipe-Steel, Precast-Utility, Pump, Ready Mix, Trench Shoring, Utility Pipe-Steel, Valves & Fittings.

Shimmick Construction welcomes bidders of all Race, Sex, and Ethnicity.

Project information, including plans, specifications, plan holders list, bid results, etc., can be found at <http://www.ebmud.com/current-construction-bids>.

You may also contact Natasha Inglis at [ninglis@shimmick.com](mailto:ninglis@shimmick.com) for access to the documents.

Subcontractors and Suppliers interested in this project may contact Jerry Blazek by email at [jblazek@shimmick.com](mailto:jblazek@shimmick.com).

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



### O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Greg Souder

REQUEST FOR DBE  
SUBCONTRACTORS AND SUPPLIERS FOR:

Cold Plane AC Pavement and  
Place RHMA-Open graded  
Hwy 880 Oakland  
Caltrans #04-0P5304

BID DATE: May 2, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, WPCP, Sweeping, Noise Monitoring, Preparing Inertial Profiler, Intelligent Compaction, Data Core, Tack Coat, Cold Plane AC, Striping & Marking, Modify Existing Electrical System, and Construction Materials

#### An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).

## SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

### Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

### Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

#### Contact Info:

795 Folsom Street, 1st Flr, Room 1124  
San Francisco, CA 94107

Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)

Website: [www.sbeinc.com](http://www.sbeinc.com)

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

**Publisher of**  
**Small Business Exchange**  
**weekly newspaper**



# California Sub-Bid Request Ads



Requests quotes from qualified Department of General Services (DGS) certified Small Businesses and Micro Businesses Subcontractors/Vendors/Suppliers for the following (but not limited to) work:

**Furnish and Install Chain Link Fabric Mesh, Hydroseeding Including Three (3) Year Maintenance, Cold Plane Asphalt, Hot Mix Asphalt, Crack Treatment, Slurry Seal, Striping, Furnish & Install Class 2 Agg Base, Non-Native Tree Removal, Furnish & Install Shoulder Backing**

**SANTA CLARA VALLEY WATER DISTRICT  
UVAS CREEK LEVEE REHABILITATION PROJECT PHASE 2**

**Gilroy, Santa Clara Co., California**

**PROJECT NO. 62084001 CONTRACT NO. C0648 SBE GOAL 30%**

**BID DATE May 15, 2019 @ 2:00 p.m.**

*Sub & Supplier Quotes Due Prior*

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Jerry Pabbruwee

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Please note SBE participation on your quote including SBE name, address, Certification ID, DIR, and CSLB numbers.

**Sukut Construction, LLC**  
An Equal Opportunity Employer

**CAHILL CONTRACTORS LLC**

requests bids from Certified SBE Subcontractors and Suppliers for the following DESIGN BUILD trade:

Fire Sprinkler

**MIDTOWN PARK APARTMENTS -  
SELECT DESIGN BUILD TRADE**

**1415 Scott Street, San Francisco, CA 94115**

This is an SFCMD project with prevailing wage and construction workforce requirements.

**BID DATE: 5/13/19 @ 2 PM**

**BID DOCUMENTS:**

Please contact Colby for access to documents on BuildingConnected.

**CONTACT:**

Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com), (415) 677-0611.



11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: **JIM YACKLEY**

Website: [www.desilvagates.com](http://www.desilvagates.com)

An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**TAXIWAY R PAVEMENT REHABILITATION (EASTERN) SOUTH FIELD**

**OAKLAND INTERNATIONAL AIRPORT  
AIP 3-06-0170-080-2019**

**OWNER: PORT OF OAKLAND**

**Board of Port Commissioners, 530 Water Street, Room 629, Oakland, CA 94607**

**BID DATE: MAY 1, 2019 @ 12:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**COLD PLANE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TESTING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT OIL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](mailto:ftp@desilvagates.com) and password is f7pa55wd) or from the Owner's site at <http://www.portofoakland.com/Bids>

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **VICTOR LE**

Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

### THE RESURFACING OF PORTIONS OF VARIOUS ROADWAYS IN THE CASTRO VALLEY AREA OF ALAMEDA COUNTY, CALIFORNIA Specification No. 2379,

Minority/Women-Owned Business Enterprise  
Goal Assigned is 15% MBE and 5% WBE

**OWNER: COUNTY OF ALAMEDA**  
951 Turner Court, Room 300,  
Hayward, CA 94545

**BID DATE: APRIL 30, 2019 @ 2:00 P.M.**

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**ADJUST IRON, COLD PLANE, CONSTRUCTION SITE MANAGEMENT, ELECTRICAL, PAVING FABRIC, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL SYSTEMS, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at [www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom](http://www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need M/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **ERIC ALLRED**

Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

### 2019 PAVEMENT REHABILITATION PROJECT City Project No. PWC 8234-S, Federal Aid Project No. STPL 5322(059) Disadvantaged Business Enterprise Goal Assigned is 20%

**OWNER: CITY OF FREMONT**  
3300 Capitol Avenue, Fremont, CA 94538  
**BID DATE: APRIL 23rd, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: **ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGN, CRACK SEALING, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, LANDSCAPING, MINOR CONCRETE, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL ENGINEER, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **JACK SHEWMAKER**

Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

### CALTRANS CONTRACT NO. 04-1Q0004 FOR CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA COUNTY IN AND NEAR FREMONT FROM NORTH JUNCTION ROUTE 238 TO SOUTH JUNCTION ROUTE 680 DVBE GOAL: 3%

**OWNER:**  
STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: April 24th, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disabled Veterans Business Enterprises and Small Business Enterprises, for the following types of work and supplies/materials including but not limited to: **AC Dike, Cold Plane, Construction Area Sign, Electrical, Emulsion Supplier, Lead Compliance Plan, Pavement Milling, Rumble Strip, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Traffic Control Systems, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

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# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

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Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **VICTOR LE**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**THE RESURFACING OF PORTIONS OF VARIOUS ROADWAYS IN THE UNINCORPORATED AREAS OF HAYWARD & SAN LEANDRO IN ALAMEDA COUNTY, CALIFORNIA**  
Specification No. 2377,

Minority/Women-Owned Business Enterprise Goal Assigned is 15% MBE and 5% WBE  
**OWNER: COUNTY OF ALAMEDA**  
951 Turner Court, Room 300,  
Hayward, CA 94545

**BID DATE: APRIL 30, 2019 @ 2:00 P.M.**

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**ADJUST IRON, COLD PLANE, CONSTRUCTION SITE MANAGEMENT, ELECTRICAL, PAVING FABRIC, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL SYSTEMS, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.**

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Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/Public-Works.html](http://www.dir.ca.gov/Public-Works/Public-Works.html)

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11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **JIM YACKLEY**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CONSTRUCTION OF SOUTHFIELD PAVEMENT IMPROVEMENTS PHASE 2 SOUTH FIELD OAKLAND INTERNATIONAL AIRPORT**  
AIP 3-06-0170-2019

**OWNER: PORT OF OAKLAND**  
Board of Port Commissioners,  
530 Water Street, Room 629,  
Oakland, CA 94607

**BID DATE: APRIL 25, 2019 @ 10:00 A.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: **COLD PLANE, JOINT SEAL, MINOR CONCRETE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (P-403) MATERIAL, ASPHALT OIL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.portofoakland.com/Bids>

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **JACK SHEWMAKER**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 20 – CONSTRUCTION ON STATE HIGHWAY IN SUTTER COUNTY NEAR YUBA CITY FROM SUTTER BYPASS BRIDGE TO LYTLE ROAD**  
Contract No. 03-1A9204,

Federal Aid Project No. ACSB1NH-P020(184)E  
Disadvantaged Business Enterprise Goal Assigned is 18%

**OWNER: STATE OF CALIFORNIA**  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

**BID DATE: MAY 15, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, ASBESTOS COMPLIANCE PLAN, BIOLOGIST CONSULTANT, BRIDGE, BRIDGE REMOVAL, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FENCING, K-RAIL SUPPLIER, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, RUMBLE STRIP, STAMPED/TEXTURED PAVING, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

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# California Sub-Bid Request Ads

## ATKINSON CONSTRUCTION

### Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers for:

**Caltrans Contract 07-301104**

**Construction on State Hwy 60**

**in Los Angeles and at Avocado Heights**

*from 0.5 mile west of Rte 60/710 Separation to Rte 60/605 Separation*

*and on Rte 710 from 0.5 mile south of Rte 710/60 Separation to*

*0.5 mile north of Rte 710/60 Separation*

**Bids Thursday, May 16, 2019**

**Seeking Subs, Services & Supply for** (but not limited to): Aggregate Base, Bar Reinforcing Steel, Base Bond Breaker, CIDH Concrete Pile – 60", Class 3 Aggregate Base, Class 4/5 Permeable Material, Clear and Grub, Concrete Barrier (Type M/60MF/60R/60R Modified/60MA Modified/60SD Modified/7365V Modified), Corrugated Steel Pipe (0.79" thick – 12"/18"), Demolition, Formed Panel Sign (Overhead) for Retroreflective Sheeting (Type XI), Furnish/Install Sign Structure (Truss), Grind Existing Concrete Pavement, Hot Mix Asphalt (Type A), Isolated Joint Seal, Jointed Plain Concrete Pavement, Jointed Plan Concrete Pavement (RSC), Landscaping, Lean Concrete Base, Lean Concrete Base Rapid Setting, Midwest Guardrail System (7' Wood Post), Minor Concrete (Curb and Gutter/Driveway/Sidewalk/Curb Ramp/Retaining Curb), Misc Iron and Steel, Modify Existing Electrical System, Pavement Marking / Pavement Striping, Paving Supply, Perforated / Non-Perforated Plastic Pipe Underdrain (6"), Plants (Groups H, B, U), Plastic Pipe (12"/15"), QA/QC, Reinforced Concrete Pipe (18"/24"), Retroreflective Sheeting (Type K), Roadway Excavation, Rubberized Hot Mix Asphalt (Gap Graded), Slotted Corrugated Steel Pipe (0.79" thick – 18"), Street Sweeping, Structural Concrete, Subgrade Enhancement Geotextile - Class A1, Survey, Temporary Concrete Washout, Temporary Construction Entrance, Temporary Crash Cushion, Temporary Fiber Rolls, Temporary Railing (Type K), Traffic Control System, Trucking, Type III Barricade, Water Trucks.

**REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.**

**ENGINEER'S ESTIMATE is \$130,000,000**

**13% DBE Project Goal**

**\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\***

**Guy F. Atkinson**

License # 1004388

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612

socal.esteeming@atkn.com | Phone: 949-382-7145 | Fax: 949-553-0252

**Guy F. Atkinson is a union contractor and an Equal Opportunity Employer.** Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. We will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance in obtaining bonding, lines of credit and insurance where needed. Prices must stay firm through subcontract and purchase order execution. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide your contractor's license #, DBE cert # and DIR # with your quote. Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

**TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ANY ADDENDA, ETC and VIEW Q&A:**

Please go to the Caltrans Contracts web site -

<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=07-301104>

Or contact Atkinson TO VIEW AND DOWNLOAD ALL BID DOCUMENTS through our online service, BuildingConnected.

Please contact Atkinson with any questions or for help with your bid.



**Gallagher & Burk, Inc.**

344 High Street • Oakland, CA 94601  
Phone: (510) 261-0466 • FAX (510) 261-0478  
Estimator: Eric Allred  
Website: [www.gallagherandburk.com](http://www.gallagherandburk.com)

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

**CONTRA COSTA COUNTY LOCAL STREETS AND ROADS PRESERVATION PROJECT**  
**COUNTY PROJECT No. 0662-6R4138**  
**Federal Project No. STPL-5928(148)**  
**DISADVANTAGED BUSINESS ENTERPRISE**  
**GOAL ASSIGNED IS 10%**

**OWNER: CONTRA COSTA COUNTY**  
**255 GLACIER DRIVE, MARTINEZ, CA 94553**

**BID DATE: April 30th, 2019 @ 2:00 P.M.**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**Adjust Iron, Cold Plane, Construction Area Signs, Electrical, Emulsion Supplier, Minor Concrete, Slurry Seal, Striping, Testing, Traffic Control Systems, Traffic Control Material Supplier, Trucking, Water Trucks, Street Sweeping, Rubberized HMA (Gap Grade) Material.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25gallagherburk.com:f7pa55wd@pub.gallagherburk.com> (if prompted the username is [ftp@desilvagates.com](mailto:ftp@desilvagates.com) and password is [f7pa55wd](mailto:f7pa55wd)) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (510) 261-0478 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVALING WAGE JOB. GBI is an equal opportunity/affirmative action employer.

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# California Sub-Bid Request Ads

## ATKINSON CONSTRUCTION

Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers for:

**The City of San Marcos  
Improvement Plans for**

**San Marcos Creek District – Phase 1**

**Bids Thursday, May 16, 2019**

**Seeking Subs, Services & Supply for** (but not limited to): Aggregate Base (Class 2), Architectural Treatment, Asphalt Paving, Bar Reinforcing Steel, Biofiltration Products (Aggregate Rock, Amended Soil), Bridge Deck Drainage System, CIDH Concrete Piling (Various sizes and Rock Socket), Clear and Grub / Mitigation Clearing and Grubbing, CML&C Steel Waterline, Concrete Barrier, Construction Survey, Construction Area Signs, Container Planting (One Gallon Natives), Demolition, Drainage Supply, Erosion Control, Fencing, Flatwork / Minor Concrete (Driveway, Side Walk, Curb Inlet), Headed Bar Reinforcement, Hot Mix Asphalt Paving, Irrigation System Installation, Landscaping, Levee Toe Drain, Masonry Block (Retaining Wall), Natural Boulders, Permanent Steel Casing (Various sizes), Prestressing Cast-in-Place Concrete, QA/QC, Reinforced Concrete Pipe (Various sizes and classes), Reinforced Concrete Pipe Rubber Gaskets and Joints (Various sizes and classes), Rock Slope Protection / Rock Slope Protection Fabric, Signal and Lighting, Sound Wall (Masonry Block), Stabilized Decomposed Granite, Steel Pedestrian Railing, Street Sweeping, Trucking, Water Fountain, Welded Steel Pipe, Wet and Dry Utility Supply.

**REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.**

**ENGINEER'S ESTIMATE is \$68,963,100**

**DBE PROJECT GOALS - Bent Ave Bridge & Improvements 13% /  
Via Vera Cruz Bridge & Improvements 15%**

**Guy F. Atkinson**

License # 1004388

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612

socal.esteeming@atkn.com | Phone: 949-382-7145 | Fax: 949-553-0252

**Guy F. Atkinson is a union contractor and an Equal Opportunity Employer.** Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. We will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance in obtaining bonding, lines of credit and insurance where needed. Prices must stay firm through subcontract and purchase order execution. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide your contractor's license #, DBE cert # and DIR # with your quote. Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

**TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ANY ADDENDA, ETC and VIEW Q&A:**

: Please go to the City of San Marcos PlanetBids site -

<https://www.planetbids.com/portal/portal.cfm?CompanyID=39481>

Or contact Atkinson TO VIEW AND DOWNLOAD ALL BID DOCUMENTS through our online service, BuildingConnected.

Please contact Atkinson with any questions or for help with your bid.

## How to Minimize the Risk

■ Continued from page 1

Owners and supervisors need to be more mindful of their scheduling and the contracts they choose to bid on or accept to prevent this problem. Keeping a full schedule isn't a bad thing, but don't schedule projects so they overlap and the workers don't have any downtime between them.

### Communication

Construction firms often rely on subcontractors to complete portions of a job. Unfortunately, if one of these professionals happens to drop the ball, it can derail the progression of the entire project. Dealing with unreliable subcontractors doesn't need to be a nightmare, though. The explanation could be innocent—they overbooked themselves and need a chance to return to finish the job, for example—and in that case, communication can solve the problem.

Supervisors need to start by clearly addressing any red flags with the contractor. Extra insurance can be secured by documenting a paper trail of communication, up to and including sending a certified letter with return receipt requested. If that doesn't amount to anything, the next step is to review the provisions of your contract to find out what the options are, especially if money has already changed hands.

Sometimes, recalcitrant contractors only need a clear action plan to get back on track. But if they continually fail to complete their work, it's time to start reviewing your options in order to minimize the risk of further disruption.

### Client Changes

One of the most significant job site disruptions doesn't come from the weather or broken-down equipment—it's from the client. Last-minute changes to the design or the project can turn the entire project on its ear.

Preparation is the best way to protect the workflow. Include a clause in the contract that specifies the consequences if a client makes changes after the job is underway. The exact details will depend on the project but could include things like an extended deadline or additional funding. This step protects the company, while still enabling clients to make last-minute changes if they become necessary.

Communication will also make a difference here. Managers should clearly address the reason why a client needs a change, and work to manage their expectations for the updated timeline and costs. Getting everyone involved on the same page as soon as possible can reduce the risk of bigger disputes down the line.

### Keeping Projects on Time and on Track

They say proper preparation prevents poor performance, and that goes double for construction sites. These simple steps can help avoid worksite disruptions and augment efficiency while providing an additional layer of protection to keep things running smoothly.

**SOURCE:** <https://www.constructconnect.com/blog/operating-insights/minimize-risk-disruption-construction-site/>

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# Canadian general contractors on what it's like to build in Alberta

[ Article was originally posted on <https://blog.buildingconnected.com> ]

By *Tony Faccenda*,

Geographical and societal circumstances create different construction challenges in every country, region, and city. For example, in San Francisco, there's an expectation to keep up with technology. In Canada, the size of the country is 3.86 million square miles — or roughly the same size as the United States. But when it comes to the population, Canada only has about 37 million citizens compared to 327 million in the United States. Add in the extreme temperatures in Alberta and this creates a unique set of construction challenges.

We asked some of the top Canadian general contractors what it's like to build in Alberta and some of the biggest challenges facing construction in Canada.

Expanding across a spread out country

"Canada is a big place. It's spread out, and there's not a lot of population density. I think one of the

biggest challenges in Canada is that we exist in pockets, so it makes expansion across a big country difficult. It's mainly a communication problem. It seems like every province and city does things a little bit differently. We're also a little fish in a big pond, so events around the world can harshly impact little ol' us."

— Blaine Kalk, Senior Estimator at CANA Construction

## Extreme weather conditions and oil prices

"The biggest challenge of doing construction in Canada is the weather. In the winter, we get down to negative 39 degrees Celsius. In the summer, we could get up to 30 degrees here in Edmonton. So being able to do construction in those extreme temperatures can be challenging at times because construction can't stop just because it's really cold outside. We still have to carry on somehow.

"In Alberta, it's challenging with oil prices. We have our ups, we have our downs, we have our busts, and we have our booms. Trying to negoti-

ate that and grow is difficult at times, but it can be very rewarding."

— Randy Dupree, Director of Estimating Solutions at Chandos Construction

## Bigger projects and more opportunities

"I originally grew up in Calgary, so I'm probably one of the few who was born here. Construction in Calgary has changed a lot since I first started. Before, Calgary was a standard, smaller sized city. Now, it's a larger city. You're starting to see a lot bigger projects than in the past, and it's creating more opportunity for people who want to grow their career. Now they can come into a region like Calgary and have that opportunity."

— Mitchell Dean, Vice President of Preconstruction at Stuart Olson

**SOURCE:** <https://blog.buildingconnected.com/canadian-general-contractors-on-what-its-like-to-build-in-alberta/>

## For Smart Advice on Time Efficiencies, Look to Artificial Intelligence

By *Anita Campbell*,

When you think of artificial intelligence, your mind might conjure images of futuristic robots or computers that are able to act as humans do. But AI isn't just an idea for the future. It's making a real impact on businesses today and could factor even larger in the years to come.

An Accenture Research study found that AI has the potential to boost profitability by an average of 38 percent across select industries. It could also lead to a \$14 trillion economic boost in additional gross value added by 2035.

So how do businesses most effectively take advantage of this technology to facilitate growth and efficiency? It's not as complicated as you might think. There are several areas where you can implement AI today. Here are some tips for making the most of it for your own business.

### Reduce Time When Recruiting

Growing a team is one of the most important functions of any business. However, sifting through dozens or hundreds of resumes manually can be time consuming. AI can sift through and screen resumes or applications, and match qualifications with the job requirements. In the end, you and your team will be making a hu-

man decision on candidates to interview and ultimately hire. But AI-powered recruiting software efficiently narrows down the candidate pool in the beginning.

### Make Faster and Better Decisions From Your Data

Analytics for measuring things like your website traffic or marketing campaigns are ubiquitous today. The volume of data grows every year, and the challenge now is not in getting data, but in making sense of it for business decisions. Basic analytic tools can still leave you with raw data that you must then decipher.

However, as *Becoming Human* explains, there are different levels of analytics available today thanks to artificial intelligence.

- Descriptive analytics simply gives you the raw data. (Minimal AI)
- Diagnostic analytics can indicate some of the reasons behind the numbers.
- Predictive analytics makes predictions about what could happen in the future based on the data.
- Prescriptive analytics offers real world solutions.

- Cognitive analytics actually automates the solution. (High AI)

As the above progression illustrates, the more AI is involved, the less manual time and effort that's needed for analysis and problem solving.

### Answer Customer Questions Automatically

You can't automate all of your interactions with customers — even online. But in certain circumstances, AI can help you answer customers' questions on common issues or concerns. This can give you more time to dedicate to the more complex issues.

Chatbots specifically can provide customers with quick answers to common questions that might simplify their buying decisions. In fact, a PointSource study found that 34 percent of shoppers are likely to spend more money online when AI is deployed tactfully. Of course, it's also important for companies to be transparent about their processes. Don't try to deceive customers into thinking they're speaking with a live person. PointSource's data also found that honesty about chatbots was important, as was the ability to escalate communications and speak with a real human if necessary.



# California Sub-Bid Request Ads

**Mladen Buntich Construction Company Inc will be bidding the MONTEZUMA PPL/MID-CITY PIPELINE PH2 AND 70TH-ALVARADO TO SARANAC-SIDEWALK**  
project number K-19-1821-DBB-3 for the City of San Diego project on **May 7th 2019**.

Please have your scope of work to us by  
Friday May 3rd and **Final Pricing by Monday May 6th at 11am**.

This project is valued at over 40 million dollars. The duration of work will be 640 working days.  
Please direct your attention to the very detailed 134 Line item bid schedule on Planet Bids. To be considered your proposal must be broken down by the associated bid numbers.

Mladen Buntich is looking to subcontract a minimum of 9.1% to SLBEs and 13.2% to ELBEs. There is a plethora of opportunity for various subcontractors, suppliers, and service providers.

**We are actively looking for proposals for the following: Inspections, Testing, Archaeological Monitoring, Paleontological Monitoring, Sewage Bypass Pumping, Dewatering, SWPPP Plan Development/Monitoring, Site Photography/Video Recording, Hazardous Waste Haul Off, Clearing, Grubbing, Tree Removal, Soil Removal, Adjusting Manholes to Grade, Survey, Traffic Loop Installation, Cold Milling, Asphalt Supply, Asphalt Placement, Geotextile Fabrics, Crack Sealing, Cub/Gutter/Sidewalk/Cross Gutters/Ramps/Median Concrete/Stamped Concrete, Structures, Concrete Grouting, Aggregate Deliveries, Concrete Delivery, Pipes/Valves/Fittings, Striping, Traffic Control, Electrical Work, Landscaping/Irrigation, Gravity Retaining Walls and Fencing.**

#### **MONTEZUMA PPL/MID-CITY PIPELINE PH2**

This project will include approximately 4,880 linear feet of new 66" diameter CML&TC steel transmission main and 420 linear feet of 8-inch PVC distribution main. This work will also include utility rerouting, shoring, and micro-tunneling

#### **ALTERNATE A:**

If Alternate A is awarded, the contractor shall perform additional Work on the replacement of 8-inch Cast Iron Sewer Line within the City of La Mesa ROW in accordance to the Bid Schedule and Plans numbered 37333-78-D through 37333-81-D (LM-1 through LM-4) for the Montezuma PPL/Mid-City Pipeline Ph2 project.

#### **ALTERNATE B:**

If Alternate B is awarded, the contractor shall deduct overlay and striping Work within the City of La Mesa ROW originally shown in the base Bid for Montezuma PPL/Mid-City Pipeline Ph2 in accordance to the Bid Schedule.

#### **70TH-ALVARADO TO SARANAC-SIDEWALK:**

This portion of the project proposes to install new concrete sidewalk on the west side of 70th street between Alvarado Road and Saranac Street. The work is to include installation of new 4' and 5' wide concrete sidewalk, curb and gutter, retaining walls, pedestrian push buttons, chain link fencing, bike lane striping, traffic and signing, and relocation/adjustment of pedestrian barricade and signs.

Plans and Specifications can be downloaded directly from the city at no cost  
<https://www.sandiego.gov/cjp/bidopps>

or can be downloaded from our dropbox account below at no cost  
[https://www.dropbox.com/sh/7d45hpea20y55eg/AADNlrpGx1IX\\_mUVuGZ2uZzqa?dl=0](https://www.dropbox.com/sh/7d45hpea20y55eg/AADNlrpGx1IX_mUVuGZ2uZzqa?dl=0)

Assistance is available for SLBE-ELBE Subcontractors in obtaining necessary equipment, supplies, or materials from Mladen Buntich.

Assistance is available for SLBE-ELBE firms in obtaining bonding, lines of credit or insurance from Mladen Buntich.

If you have any questions gaining access to the plans and specifications, please call Chris Whitehead at 909-920-9977 or email at [chrisw@buntich.com](mailto:chrisw@buntich.com)

**Chris Whitehead, Estimator**  
**Mladen Buntich Construction Company, Inc.**  
1500 W. 9th Street, Upland, CA 91786  
Tel: 909.920.9977 • Fax: 909.920.9905 • Cell: 909.660.1100

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **ERIC ALLRED**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**CALTRANS ROUTE 880 – CONSTRUCTION  
ON STATE HIGHWAY IN ALAMEDA COUNTY  
IN OAKLAND FROM 5TH AND 6TH STREET  
VIADUCT TO EAST BAY VIADUCT**

**Contract No. 04-0P5304,  
Federal Aid Project No. ACIM-880-1(247)E  
Disadvantaged Business Enterprise Goal  
Assigned is 17%**

**OWNER: STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816**

**BID DATE: MAY 2ND, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**COLD PLANE, CONSTRUCTION AREA SIGNS,  
ELECTRICAL, LEAD COMPLIANCE PLAN,  
STRIPING, TESTING, TRAFFIC CONTROL SYS-  
TEMS, TRAFFIC CONTROL MATERIAL SUP-  
PLIER, TRUCKING WATER TRUCKS, STREET  
SWEEPING, RUBBERIZED HMA (OPEN GRADE)  
MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](mailto:ftp@desilvagates.com) and password is [f7pa55wd](mailto:f7pa55wd)) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

**D'Arcy & Harty Construction, Inc**  
(415) 822-5200 Phone • (415) 822-0747 (Fax)

Estimator: [willie@darcyhart.com](mailto:willie@darcyhart.com)

**Bay Point Sewer Repairs,  
Phase IV PN 18119**

**Bids: May 21, 2019 at 2:00 pm**

**UDBE sub-bids requested for :  
Saw-cutting, Concrete sidewalk,  
Trucking & Traffic Control, Paving**



# California Sub-Bid Request Ads



## SWINERTON

### PROJECT NAME:

Crane Cove Park – Building 49 - Contract No. 2814  
Port of San Francisco

Pier 70 – Illinois & 18th Streets, San Francisco

**BID DATE:** April 25, 2019 at 2:00 PM.

Include completed Swinerton Bid Form &  
Fully Detailed Scope / Bid Letter

**Swinerton is requesting quotations from certified LBEs. Participation requirement is 23%.**

*Note that SBA LBE and PUC LBE subcontractors WILL NOT be accepted toward the 23% requirement.*

**Trades: All Trades needed. Note all long lead items & the anticipated lead times on scope letter.**

**RFIs Due: April 19, 2019 by 5PM.**

### Project Description:

The proposed project is to repair a 7,800 sf building's core and shell, and install public restrooms. Work will include demolition; grading adjacent to the building; AC paving; utilities work; HVAC; plumbing; replacement of exterior and interior wall covering and doors; new bituminous roofing; restroom installation; concrete foundation work involving installation of concrete grade beams and 27 steel pipe piles; new structural framing; and electrical work.

**PROJECT SCHEDULE:** Port of San Francisco's construction will start July 2019, substantial completion May 2020 and final completion July 2020. This project site has other contracted work occurring at the same time and requires some coordination with the other projects.

### PLANS & SPECIFICATIONS:

Available upon request

### WE REQUEST BIDS FROM ALL SUBS

Contact: **Sandi Gessin**

Tel: (415) 617-1478

EMAIL TO: [sgessin@swinerton.com](mailto:sgessin@swinerton.com)

- This is a Port of San Francisco Public Works project. Subcontractor must be registered with the CA Department of Industrial Relations before submitting a bid. Application and renewal are completed online with an annual, non-refundable fee.
- The project is subject to Office of Economic and Workforce Development (OEWD) requirements (applies to ALL Subcontractors) – Local Hire (San Francisco only) 30% for every trade and Local Hire for 50% of Apprentice Hours for every trade.
- This is a Prevailing Wage project.
- All LBE subcontractors, sub-subcontractors, suppliers, equipment rentals and truckers shall be certified LBEs before the bids are due.

We reserve the right to require all subcontractors to furnish 100% performance and payment bonds from a U.S. Treasury-listed surety. Premium cost to be included as a separate item. At our discretion, a bid bond and/or letter of bondability from a U.S. Treasury-listed surety may be required within 48 hours of demand.

**“Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer”**



## SWINERTON

**PROJECT NAME:** Presidio Tunnel Tops

**BID DATE:** May 17th, 2019 at 5:00 PM

**Swinerton is requesting quotations from certified SDB's and SWB's.**

**These Trade Packages have varying SDB/SWB goals.**

**Reference each specific Trade Package for Requirements**

Building Construction Estimate is: \$85M

**Scopes:** Site Utilities, Concrete, Structural Steel, Waterproofing, Plumbing, Mechanical, Electrical, Misc Metals, Masonry, Framing, Building Finishes, Doors-Frames-Hardware, Abatement, Appliances, Window Coverings, Surveying, Archeological Monitoring, Signage, Interior Demolition,

**Pre-Bid Meeting:** Friday April 26th, at 1 PM, 260 Townsend Street San Francisco.

Contact Elizabeth Messana,

[emessana@swinerton.com](mailto:emessana@swinerton.com), for call-in information.

Project Description:

[swinertontunneltops.com](http://swinertontunneltops.com)

The Presidio Tunnel Tops, located in the Presidio of San Francisco, is a project to create 14 new acres of national park land over the recently completed Doyle Drive tunnels between Lincoln and Mason street. In addition to landscaped open areas, the project will include about 4 acres that will become an expanded youth education center. One historic building will be renovated and turned into classrooms, and two new buildings will be constructed. One existing (non-historic) building will be renovated and The Outpost, a nature play and learning landscape, will be constructed.

Overall project to start October 2019

### PLANS & SPECIFICATIONS:

Contact Jorge Rabanal,

[jrabanal@swinerton.com](mailto:jrabanal@swinerton.com),

(415) 471-4360 for on-line access to digital files

### WE REQUEST BIDS FROM ALL SUBS

Contact: **Elizabeth Messana**

Tel: (415) 517-6358

EMAIL TO: [emessana@swinerton.com](mailto:emessana@swinerton.com)

**Please submit your bid**

to Elizabeth Messana via SmartBid or by email.

### Ghirardelli Associates, Inc.

(a DBE/SBE/WBE certified

Construction Management firm)

1225 Central Avenue, Suite 10,

McKinleyville, CA 95519

(707) 273-1004 • [outreach@ghirardelliassoc.com](http://outreach@ghirardelliassoc.com)

We are requesting qualifications from all DBE subcontractors for the following:

**Caltrans, District 1 On-Call Construction Claims, Scheduling Review, and CPM Services, RFQ No. 03A2942**

**Proposal Due Date: April 30, 2019 @3PM**

We are seeking teaming partners with Scheduling and Claims Analysis as it relates to State of California DOT infrastructure and facilities projects.

If you are interested, email [outreach@ghirardelliassoc.com](mailto:outreach@ghirardelliassoc.com) with Subject Line "Caltrans D1, 03A2942 Opps" to receive an email with our request to evaluate your qualifications and a link to download the RFQ.

Ghirardelli Associates, Inc. is an Equal Opportunity Employer. Plans and Specs are available to view at our office. We will assist interested DBEs with obtaining insurance, equipment, supplies, materials, and related services

### SGDM, LLC

We are requesting bid quotations from all Subcontractors and Suppliers and **DVBE** Subcontract/Supplier for the following

**San Francisco Unified School District**

**Chinese Immersion School**

**Asphalt Replacement**

**SFUSD Project No.: 12063**

**Bid Date: May 3, 2019 @ 11:00AM**

PLEASE FAX US YOUR BID PROPOSAL  
AT LEAST 2 HOURS PRIOR THE BID  
OPENING. THANK YOU.

### SGDM, LLC

100 Clement St., 2nd Flr.

San Francisco, CA 94118

Contact: Henry Mak

Tel: (415) 688-9869 Fax: (415) 226-1123

We Are An Equal Opportunity Employer

## Artificial Intelligence

### Continued from page 8

#### Personalize the Online Experience

As companies collect data about consumers, AI can be used to create experiences that are personalized for each individual. For example, you could send out promotional emails only to customers who have viewed specific products that recently went on sale. Or you could optimize your website to show different landing pages based on each customer's browsing history. According to Dynamic Yield, 92 percent of marketers believe that personalization can be a valuable tactic.

#### Optimize Content Creation

Last but not least, natural language processing (NLP) technology allows AI to turn general data into real human language. So it allows computers to recognize speech and then form responses into coherent sentences and paragraphs. This can help businesses to automate at least part of their content creation processes such as for creating FAQs and knowledge bases. This helps you support customers better, with less effort.

As the above five examples show, artificial intelligence can shave off time and lead to faster processes in your business.

**SOURCE:** [www.sba.gov](http://www.sba.gov)